



CHETAN NAGENDRA
LAW OFFICES

Practice Profile

2023

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Introduction

The Law Offices of Chetan Nagendra was established in 2014 in Bangalore, India with a view to supporting our clients around the globe. The Law Office is structured around the following practice groups:

- Corporate, M&A & Cross-border Transactions
- Technology & Startups
- Investment Funds
- Private Client and Offshore Services.

Our cross-border expertise is second to none, and services delivered with a view to consistently deliver results for our clients.

With a global perspective and deal experience across the US, UK, India, the Asia Pacific Region and the Caribbean, we bring a unique set of skill-sets including seamless support across developed and emerging markets, knowledge of the local business environment across geographic regions, cutting-edge technology support, a network of astounding lawyers around the globe, and a combination of practical in-house and deep private practice experience.



Previously, our team has worked with the world's leading startups, blue-chip businesses, well-established banks, the world's top investment funds and represented sovereign governments in treaty negotiations.

Global Business Support. Locally Delivered.

The idea being that a client seeking rational advice on a matter in a legal grey-zone, half-way across the world, need not spend time liaising with half a dozen legal and policy firms and then wait weeks to sift through the advice. Global business support -- delivered locally.

About the Principal

Chetan Nagendra is a corporate lawyer with wide experience in both private practice and in-house settings. With more than 225+ deals in the PE/VC/M&A space, he is a rated practitioner in the Corporate and TMT space. He has represented several hundred Indian and international clients throughout his career.

Previously, he headed the Bangalore and Pune offices of PDS Legal (a member firm of E&Y), and was Partner (Corporate and TMT) with AZB & Partners. His in-house stints include being sole APAC Counsel for Facebook Inc., and management positions with Diageo, Plc.

Chetan is a graduate of the National Law School, Bangalore (2000) and of Case Western Reserve University in the US (2001). He is licensed to practice in India, New York, England & Wales and the Eastern Caribbean.



Promoter and Board Advisory

We assist Boards as well as individual directors with objective assessments on critical governance procedures. We understand the expectations placed on directors by shareholders, regulators, the capital markets and other stakeholders and are able to provide competent advice.

Joint Ventures

A decade of experience in determining the suitability of the corporate vehicle for cross border joint venture deals means that our Practice have unrivalled expertise in putting together such structures (whether as companies, limited partnerships, or other forms of joint enterprise). As well as advising on the key documentation such as shareholders agreements, we have the resources to provide specialist commercial advice on the ancillary agreements, such as marketing, distribution, license and supply agreements.

M&A and Cross-Border Transactions

From a share or asset purchase, the Practice has advised on mergers and acquisitions of all sorts. We have advised on cross-border M&A issues involving both offshore and onshore structures, and can call on significant international tax advice, globally, to ensure a trouble-free transaction.

Representative Transactions

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- (2020) Advised Marinetek Group Oy in a winning tender offer for developing water-metro transport and floating marina facilities in Kerala
-
- (2019-Present) Manage consumer litigation pan-India for Kia Motors
-
- (20 19) Advised DKMS GmbH on setting up a hospital facility in Bangalore
-
- (2020) Advised NES Global on employment and contractual legal issues on their people arrangements with India clientee
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- (2019, 2020) Advised Mashreq Bank and OVH, France on privacy and data protection standards on their policies concerning their India business,
 - (2019-Present) Advised Firstsource on their global trademark portfolio and conducted trademark searches

Technology & Startups

The Law Offices represent startup companies and investors across sectors, and with a special focus on the technology sector. We advise on a host of business and legal issues that confront startups:

- Formation
- Angel and Venture Capital Funding
- Data Privacy and Protection
- Employment Law Issues
- Joint Ventures, M&A transactions
- Growth and regulatory issues
- Product counsel
- Tax advisory

Our Expertise

- Deep and unmatched startup and tech expertise.
- First hand experience advising the world's best technology companies.
- Entrepreneurial mindset focused on getting things done.
- Strategic advice at both local and global levels.
- First hand experience advising across regions.
- Global network of first-rate law and policy firms.

Representative Transactions

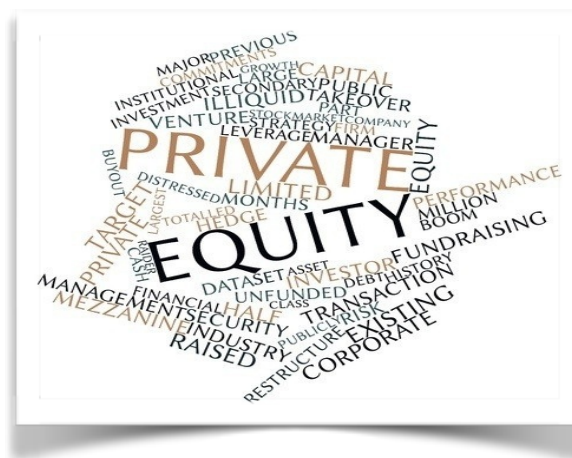
-
- (2020) Advised Uniphore Inc. on RPA acquisition with NTT Data
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- (2020) Advised Krauss Maffei GmbH on acquisition of extrusion manufacturers with a presence in India, China and Japan
 - (2019) Advised E&Y LLP in its acquisition of C-Centric Solutions
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- (2017) Advised Zomato on the majority acquisition of Runnr
 - (2017) Advised Google Inc., on the signification acquisition in Dunzo
 - (2017) Advised Piñata on its sale to MTR Foods and the Orkla Group
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- (2017) Advised Zestmoney on the acquisition of Nahar Credits
 - (2014) Advised Freecharge on its buy-out by Snapdeal
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Investment Funds

The Investment Funds Practice has worked with the managers of hedge funds and private equity funds to help them establish and structure their onshore and offshore investment vehicles to best meet their strategy and requirements of their investors. The Practice also assists domestic mutual fund houses in India on all aspects of mutual fund governance.

The Practice advises on all aspects of the life of an investment fund including formation, restructuring and closure both in distressed and planned scenarios. The Practice also has experience in fund litigation matters, having previously advised both fund managers as well as investors in distressed or closure scenarios.

The Practice has unique experience and depth in advising funds on the BVI, Cayman Islands, Cyprus and India structures and provides managers with quality advice in these jurisdictions.



Investment Fund Formation

We work both directly with investment managers and with international law firms to establish both onshore and offshore fund structures for clients ranging from large institutional managers to start-up managers with seed capital. The Practice is experienced in providing funds structured using all forms of investment vehicles, including companies, trusts, limited partnerships, unit trusts and segregated portfolio companies and are at the forefront of designing innovative structures, including to deal with mixed liquidity portfolios.

Fund Restructuring

Our core experience is in dealing with changes to a fund's structure during the lifecycle of a fund. These are usually necessitated by an expansion in the fund or a liquidity issue within the portfolio. Such changes are often complex and require a careful consideration of existing rights of investors and obligations of the fund, its directors and agents.

Manager and Administrator formation

We provide advice and assistance in establishing onshore and offshore fund manager or administrator structures. This includes advising on the licensing requirements and ongoing obligations for domiciled and non-domiciled managers and administrators and advising on their service contracts with the funds.

Distressed Funds

We have advised many high profile funds, managers and investors in distressed situations. These include:

- the use of gates, suspension of redemptions and suspension of NAV calculations;
- issues arising out of the downsizing of portfolios and, in particular, the effect on the quality and balance of the portfolio for continuing investors;

Representative Transactions

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- (2019) Advised Omnis Investments UK on their FII investments and compliances
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- (2020) Advised Sutherland Inc., extensively on regulatory and compliance matters concerning their business operations in India
 - (2020) Advised Parle Biscuits on regulatory aspects around drugs and cosmetics on a new range of products
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- (2014-2018) Transaction Counsel to Steadview Capital, Sequoia Capital, Norwest Venture Partners and various other investment funds on their investments in India and the APAC region
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- (2019) Transaction counsel to the management of Dvara Trust in their investments in various fin-tech ventures
 - (2019) Advised on the IBC proceedings concerning Ramraja Hospitals
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- taking advantage of a fund's constitution to formulate restructuring;
- advising on the creation of alternative legal structures to deal with adverse liquidity conditions including the implementation of side-pocket structures and other techniques for isolating distressed portfolio assets;
- planning for solvent liquidations;
- handling potential conflicts and disputes between investors, funds, investment managers, administrators, brokers, custodians and other agents;
- generally managing the risk of disputes with investors and advising on investor rights.

Private Client and Offshore Services

Our Private Client and integrated Offshore Services practice focused on India is dedicated to assisting high-net-worth individuals and families with the management of personal wealth as well as advising the financial institutions that serve these clients.

Our services for Private Clients include:

- advising on employment contracts, compensation and retirement planning for executives and in the context of corporate transactions;
- buying and selling of international property;
- management and succession planning for owners of closely-held businesses;
- domestic and international tax planning for individuals and family offices;
- offshore trust formation and administration services;
- offshore private trust company/foundation services for families;
- corporate finance and restructuring for entrepreneurs and owners of closely-held businesses;
- estate planning and transfer of wealth;
- aviation, shipping and super-yacht services;
- providing for the needs of the family and for charitable purposes.

Global Reach

Our trusted global network of expert service providers gives us unparalleled reach across the UK, USA, BVI, Cayman Islands, Isle of Man, the Channel Islands, Cyprus and Singapore for all significant Private Client requirements.

Sectoral experience

General Corporate and TMT

Automotive

- I. (2020) Advised Motonic Corporation on winding-up aspects of certain subsidiaries in India.
 - II. (2019) Advised Hyundai Glovis on logistics and real-estate arrangements for their auto-ancillary facilities in Andhra Pradesh.
 - III. (2019) Advised NVH India Anantapur on corporate legal matters pertaining to their operations in the state of Andhra Pradesh.
 - IV. (2019) Advised Caterpillar Financial Services on stamp-duty implications on leasing and sale arrangements for their product-line pan-India.
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Data Privacy and Protection

- I. (2020) Advised Mashreq Bank on privacy and data protection standards on their policies concerning the India business.
 - II. (2020) Advised Commonwealth Bank of Australia on privacy and data protection standards on their policies concerning the India captive center.
 - III. (2020) Advised OVH on privacy and data protection standards on their policies concerning their India hosting business.
 - IV. (2020) Advised Draeger on privacy and data protection issues concerning the company's products in India.
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E-Commerce

- I. (2019-2020) Advised Decathlon on legal metrology issues following the online sale of certain products in India.

- I. (2014-2016) External Counsel to Voonik on all commercial, financing and regulatory matters.
 - II. (2016-2017) External Counsel to Befikr on all commercial, financing and regulatory matters.
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Education

- I. (2020) Advised Hemmersbach GmbH on setting-up a residential school as part of their CSR activities in Bangalore.
 - II. (2019) Advised Mind Genius Trust on the acquisition of land for their proposal educational institution in Mumbai.
 - III. (2004) Advised and drafted a Master License Agreement on behalf of United Engineers, a diverse Singapore-based conglomerate for providing integrated Facility Management Services to the Manipal Group, a leading Indian business house.
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Intellectual Property

- I. (2020) Conduct trademark watches for Firstsource on their global trademark portfolio.
 - II. (2019-2020) Advised Lotte Data on IP acquisition and licensing arrangements for drone technology with IIT Madras.
 - III. (2019) Advised Browserstack Inc., on their IP strategy and filings globally.
 - IV. (2016-2017) External Counsel to Befikr on all commercial, financing and regulatory matters.
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Social Media

- I. (2015-2019) Advised Twitter Inc., on ongoing regulatory, data privacy and litigation issues.
- II. (2012-14) As in-house Counsel for Facebook Inc.:
 - a) Structured a plan of entry into Greater China involving identifying external legal counsel, appropriate entity and also advising on legal, security and regulatory issues.

- b) Assisted in establishing its commercial beachhead for the Greater China market in Hanoi, in the form of negotiated reseller arrangements which involved identifying external legal counsel, currency convertibility issues, Vietnamese withholding tax issues, drafting reseller agreements and FCPA compliance issues.
- c) Assisted in establishing its commercial beachhead for the Greater China market in Hong Kong involving work as entity selection, addressing currency convertibility issues, addressing China local VAT issues, designing an offshore structure in Hong Kong to address commercial issues, addressing forum selection and FCPA compliance issues; also advised on the expansion of Hong Kong offices to account for new headcount and new office space.
- d) Assisted Facebook India in establishing new branch offices in New Delhi and Mumbai.
- e) Advised Facebook Inc on establishment of a Foreign Trade Rep. Office (KP3A) in Djakarta, Indonesia to deploy network server equipment.
- f) Advised Facebook India on the appropriate entity structure for network server deployment locally in India.
- g) Advised Facebook Inc. on appropriate structure for a commercial beachhead in Indonesia through Singapore or Ireland.
- h) Advised Facebook Inc. on the appropriate entity structure for network server deployment locally in Singapore.
- i) Assisted Facebook Inc. in establishing a branch office in Tokyo, Japan and Taiwan to deploy network server equipment.
- j) Advised Facebook product managers on establishing an entity in Japan to look into VoIP registration and regulatory issues involved in messaging products.
- k) Assisted Facebook in expanding its offices in Hong Kong, Japan, Korea, Malaysia and New Delhi, which involved coordinating with various XFN teams, determining the form of capital contributions and also looking into local compliance issues.
- l) Assisted Facebook in reviewing its audits across Asia Pacific and signatory for legal signoff on SOX compliance for Asia Pacific.

- m) Assisted Facebook internal audit function in periodically reviewing controls on an Asia Pacific basis.
- n) Worked with Facebook public policy team for reviewing the regulations affecting the Internet space across Asia Pacific.
- o) Worked with Facebook Security and Info-Security teams in providing emergency measures for workplace intrusions by regulatory authorities and management of user data across Asia Pacific.
- p) Advised Facebook Growth team on telecom regulatory issues in relation to the launch of new mobile products across India, Indonesia, Japan, Sri Lanka and the Philippines.

Fin-Tech

- I. (2019-Present) Advise Anniu Corporation, a Chinese corporation, on legal, regulatory and compliance matters concerning their India operations.
- II. (2019-Present) Advise Whaletech, a Chinese corporation, on legal, regulatory and compliance matters concerning their India operations.
- III. (2019) Advised the auditors of Whizdm Innovations on the treatment of lending and providing other financial services to customers.
- IV. (2019) Advised the auditors of Subex Inc on the applicability of NBFC regulations on inter-company asset transfers.
- V. (2019) Advised Harbourfront on their lending operations in India.
- VI. (2017-18) Advised on the launch of *Tez*, a payments product by Google Inc.
- VII. (2014-17) External Corporate Counsel to BankerBay Technologies.
- VIII. (2017) Advised Zestmoney on the launch of their financing products and collaborations with financial institutions.
- IX. (2003-2006) External Corporate Counsel for Google Inc. and advised on the launch of several online services such as News and Maps.

Gaming and Fantasy Sports

- I. (2019) Advised Galactus Funware/MPL Gaming on the launch of their gaming platform in India and Indonesia
 - II. (2017-2020) Advised Pacific Gaming on the launch of various online games in India
 - III. (2017) Advised Kapuchin Games on the launch of Ludo Gold and obtaining IP protection for the same.
 - IV. (2014-16) Advised Octro Inc., on game launches, IP issues on an ongoing basis.
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Data Centers and Hosting Service Providers

- I. (2014-2019) External Counsel to Endurance International on all commercial, privacy, data protection and regulatory matters.
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Content Marketing and Publishing

- I. (2014-Present) External Counsel to Spiral Media and the Scatter Marketplace on all commercial, financing and regulatory matters.
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Mobiles

- I. (2015-Present) India Counsel to OnePlus on all commercial, financing and regulatory matters.
 - II. (2015) Represented Le Eco in their SBRT application before the DIPP.
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Sustainable Manufacturing

- I. (2019-Present) External Corporate Counsel to Trashcon on all corporate, commercial, and regulatory matters.
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Mergers & Acquisitions

- I. (2020) Advised Uniphore Inc on RPA acquisition and global licensing transaction with NTT Data.
- II. (2020) Advised Kraus Maffei GmbH on acquisition of extrusion manufacturers with a presence in India, China and Japan.
- III. (2019) Advised Ernst & Young LLP in its acquisition of C-Centric Solutions.
- IV. (2017) Advised Zomato on the majority acquisition of Runnr.
- V. (2017) Advised Google Inc., on the significant acquisition of stake in Dunzo.
- VI. (2017) Advised Piñata on its significant stake sale to MTR Foods and the Orkla Group.
- VII. (2017) Advised Zestmoney on the acquisition of Nahar Credits, an NBFC
- VIII. (2015) Advised Capillary Technologies in their Rs 100 million acquisition of MartJack.
- IX. (2014-15) Advised VerSe Technologies in their acquisition of Rocket Science Innovations.
- X. (2014-15) Represented Zoom Cars in their acquisition of Sapporo.
- XI. (2014) Advised Freecharge as company counsel for buy-out by Snapdeal worth Rs. 450 million
- XII. (2013) In-house counsel for Facebook Inc., on its acquisition of Little Eye Labs
- XIII. (2011-12) Advised Reliance Capital Ltd. in their divestment of stake in Reliance Capital Asset Management to Nippon Life.
- XIV. (2010-11) Counsel for DLF International in their divestment of stake in Aman Resorts International
- XV. (2006-08) International Counsel for Diageo Plc. negotiated for acquisition of vineyards in southern India.
- XVI. (2006) Jointly represented MasterCard International and MPower International as India Counsel in their divestiture of holdings in their joint venture operations spread across the US and India, and in the subsequent acquisition of the joint venture operations by Wipro Limited.
- XVII. (2005-06) Represented PCCW (telecommunication provider in Hong Kong) in its

divestment in India's largest private sector international data carrier.

Venture Capital and Private Equity

Advertising

- I. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Adnear (now Near).
 - II. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Capillary Technologies.
 - III. (2014-15) Transaction Counsel to Sequoia Capital in their investments in WizRocket.
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AI

- I. (2015) Transaction Counsel to GrowX Partners in their investments in Mad Street Den.
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Analytics

- I. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Sigmoid Analytics.
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App-of-Apps

- I. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Akosha (later Helpchat, and now Tapzo).
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Automotive

- I. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Cardekho.
 - II. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Zoom Cars.
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Concierge

- I. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Good Service.
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Clothing

- I. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Go Colours.
 - II. VII. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Genesis Colours.
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Cloud

- I. (2018-19) External Counsel to Browserstack Inc., on all commercial, privacy, data protection and regulatory matters.
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CSR

- I. (2014-15) Transaction Counsel to Mumbai Angels in their investments in Nextgen.
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Education

- I. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Byju's Classes.
 - II. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Edusys.
 - I. (2014-15) Transaction Counsel to Sequoia Capital in their investments in K-12.
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E-Commerce

- I. (2015) Transaction Counsel to GrowX Partners in their investments in Qyk.
- II. VII. (2015) Advised Nexus Partners in their investment in Tiny Owl, Craftsvilla and ISFC.
- III. (2015-16) Represented Norwest Venture Partners in their investment in Capillary, Nationwide and Attune.
- IV. (2015) Represented TR Capital in their investment in Urban Ladder.

- V. (2015) Advised Growthstory in their investment in (i) Credr; (ii) Getvee, and (iii) Overcart.
 - VI. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Craftsvilla.
 - VII. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Fashion n You.
 - VIII. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Groupon.
 - IX. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Indonesia based Tokopedia.
 - X. (2014-16) Company Counsel to Voonik in all of their investment rounds.
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Food-Tech

- I. (2014-2018) Company Counsel to Zomato in all of their investment rounds. XVII.(2015) Company Counsel to Yoga Bars in their seed funding round.
 - II. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Faasos.
 - III. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Prataap Snacks.
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Food & Beverages

- I. (2019) Advised TSS Investments in their investment in Grateful Bread Hospitality (Chianti)
 - II. (2014-15) Represented Sequoia Capital in their investments in Bira.
 - III. (2014-15) Represented Sequoia Capital in their investments in Paper Boat.
 - IV. (2014-15) Represented Sequoia Capital in their investments in Raw Pressery.
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Fin-Tech

- I. (2019) Transaction counsel to the management of Dvara Trust in their investments in various fin-tech ventures.
- II. (2018) Transaction Counsel to Steadview Capital in their Seed Investment in Finzoom Advisers.
- III. (2016-17) Company Counsel to Zestmoney in their Series A investment by Naspers.

- IV. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Capital Float.
 - V. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Citrus Payments.
 - VI. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Bank Bazaar.
 - VII. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Freecharge. XXVII.(2014-15) Transaction Counsel to Sequoia Capital in their investments in Happay.
 - VIII. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Mobiquik.
 - IX. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Pine Labs.
 - X. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Walnut.
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Furniture

- I. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Homelane.
 - II. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Sweet Couch.
 - III. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Urban Ladder.
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Gaming

- I. (2014-2019) Company Counsel to Kapuchin Games in all of their investment rounds.
 - II. (2014-2015) Transaction Counsel to Sequoia Capital in their investments in Moonfrog.
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HR-Tech

- I. (2015-2018) Company Counsel to Monjin in all of their investment rounds.
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Hotel

- I. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Oyo Rooms.

- II. (2014-15) Transaction Counsel to GrowX Partners in their investments in Oyo Rooms.
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Housing and Realty

- I. (2019) Counsel to Megalith Ventures on the launch of their affordable housing project in Nelamangala, Bangalore.
 - II. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Grabhouse.
 - III. (2014-15) Transaction Counsel to Sequoia Capital in their investments in India Shelter.
 - IV. (2015-16) Represented Thirty Three investments Singapore in their investment in 91 Spring Board.
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Healthcare, Pharma and Genomics

- I. (2020) Advised Parle Biscuits on drug and regulatory aspects of launching a brand of hand sanitisers pan-India.
- II. (2020) External corporate counsel to Biocon Limited.
- III. (2019) Advised Kemwell Pharma on succession planning measures for promoter holdings.
- IV. (2019) Advised on the IBC proceedings for Ramraja Hospitals.
- V. (2016) Transaction Counsel to Norwest Venture Partners in their investments in Ovum Hospitals.
- VI. (2014-17) Transaction Counsel to Norwest Venture Partners in their investments in Nationwide Healthcare.
- VII. (2015) Transaction Counsel to Norwest Venture Partners in their investments in Attune. VIII. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Healthkart.
- VIII. (2014-15) Transaction Counsel to Matrix Partners in their investments in TechMed.
- IX. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Curatio.

- X. (2014-15) Advisor to Sequoia Capital in their investments in GVK Biosciences.
 - XI. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Innovcare Lifesciences.
 - XII. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Practo.
 - XIII. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Suburban Diagnostics.
 - XIV. (2014-15) Advisor to Sequoia Capital in their investments in Vasan Healthcare.
 - XV. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Cloud Nine.
 - XVI. (2014-15) Advised Sequoia Capital on their investments in La Renon.
 - XVII. (2014-15) Advised Sequoia Capital on their investments in Medgenome.
 - XVIII. (2014-15) Advised Sequoia Capital on their investments in Innovcare.
 - XIX. (2014-15) Advised Sequoia Capital on their investments in GVK Biosciences.
 - XX. (2014-15) Advised Sequoia Capital on their investments in Akumentis Healthcare.
 - XXI. (2014-15) Advised Sequoia Capital on their investments in Celon Labs.
 - XXII. (2014-15) Advised Sequoia Capital on their investments in Koye Pharmaceuticals. XXIV. (2014-15) Advised Sequoia Capital on their investments in Curatio.
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Insurance

- I. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Star Health.
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Logistics and Transportation

- XXIII. (2014-15) Advised Sequoia Capital on their investments in Grofers.
- XXIV. (2014-15) Advised Sequoia Capital on their investments in Locodel.
- XXV. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Nuvo Logistics.
- XXVI. (2014-15) Transaction Counsel to Sequoia Capital in their investments in

Porter.

XXVII. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Road Runnr.

XXVIII. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Shuttl.

Manufacturing

- I. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Teewe.
- II. (2006) Advised Battery Ventures as India Counsel on their investment in Tejas Networks
- III. (2005) Advised International Finance Corporation for equity investment in a Bangalore based manufacturer of micro-turbines. Involving the first by a multilateral lender in the small-scale industrial sector in India.

Publishing

- I. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Ver Se.
- II. (2014- 18) Company Counsel to Spiral Media in all of their investment rounds.

QSR

- I. (2010-11) Represented New Silk Route Advisors as BVI Counsel on their investments in the Dodsall Group, a fast food restaurants owner and operator across India.

Travel

- I. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Press Play.
- II. (2014-15) Transaction Counsel to Sequoia Capital in their investments in Via.

Employment Law

- XXIX. (2020) Advised FM Logistics on employment law issues following Covid-19 lock-downs in India and globally.
- XXX. (2020) Advised NES Global on employment and contractual legal issues on their people arrangements with India clientele.
- XXXI. (2020) Advised Elliot Ebara Turbomachinery on employment law issues concerning their operations in India.
- XXXII. (2019-2020) Continuing advisory to AIG on employment law issues concerning their operations in India.
- XXXIII. (2019) Advised the senior management of ABInBev GCC on criminal litigation matters arising from their India ops.
- XXXIV. (2012-14) As in-house counsel, advised the Facebook HR Function on employment law issues and reviewed new employment legislations across Asia Pacific.
- XXXV. (2012-14) As in-house counsel, designed and implemented a global employee secondment framework for Facebook.
- XXXVI. Advised numerous companies on setting up employee stock option plans.
- XXXVII. (2003-2006) Advised Accenture for India as External Employment Counsel on employment policies and employment law related issues arising out of their development centres in India.
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Infrastructure and Real Estate

- I. (2020) Advised Marinetek Group Oy on a winning tender offer for developing water-metro transport and floating marina facilities in Kerala.
 - II. (2019) Advised Youngone Corporation on investments in Kakatiya Mega Textile Park and their arrangements with the Government of Telangana.
 - III. (2019) Advised DKMS GmbH on setting up a hospital facility in Bangalore.
 - IV. (2016) Advised Faiveley Transport on commercial negotiations with GE and the Govt. of India on the manufacture and sale of rolling stock.
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Litigation

- V. (2019-Present) Manage consumer litigation pan-India for Kia Motors.
 - VI. (2015-2019) Manage India-wide litigation for OnePlus Inc.
 - VII. (2015-2019) Provide India litigation support to Twitter Inc., on an ongoing basis.
 - VIII. (2014-2019) Provide litigation-support for Endurance International for their Indian subsidiaries.
 - IX. (2014-16) Managed litigation for Voonik on an ongoing basis.
 - X. (2012-14) As in-house Counsel for Facebook Inc., responsible for managing all high-profile civil and criminal cases for Facebook in India and responsible for responding to legal notices, reviewing and managing litigation processes in civil and criminal litigation in Japan, Australia and New Zealand.
 - XI. (2003-04) Assisted Mr. P. Chidambaram, Advocate, Supreme Court in litigation concerning a leading infrastructure and mining company in Bangalore.
 - XII. (2004-06) Represented Apollo Health Street in a commercial dispute in relation to their alliance with a leading software services company.
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Offshore Investment Funds and Regulatory

- XIII. (2019) Advised Omnis Investments UK on their FII investments and compliances in India.
- XIV. (2014-15) Advised Kae Capital on reinvestment of exit proceeds on their onshore and off shore funds.
- XV. (2008-11) Advised on the off-shore fund formation for the following funds:
 - a) Quantum Stride I and II (BVI domiciled, open-ended, long and short-biased funds investing in Indian and GCC securities)
 - b) Lunzer Wine Fund Limited (BVI domiciled, open-ended segregated portfolio structure; specialist wine fund)
 - c) Australian Opportunities Fund (BVI domiciled, open-ended segregated portfolio)

structure; Asia focused equity fund)

- d) Axionna Limited (BVI domiciled, open-ended master-feeder structure; investing in Mexican securities)
 - e) Golden Horn Fund (BVI domiciled, closed-ended partnership; investing in HK listed securities)
 - f) Index Holdings (BVI domiciled, closed-ended partnership; investing in HK listed securities)
 - g) D. Ricardo Investments Limited (BVI domiciled, closed-ended fund with a BVI investment manager)
 - h) (2008-11) Advised the following funds on issues pertaining to regulatory changes in the BVI:
 - i. Asean Fund Limited
 - ii. Vittoria Fund Limited
 - iii. Pelikan Fund
 - iv. Perinvest UK Limited
 - v. Standard Pacific Fund
- XVI. (2010-11) Cayman Islands Counsel to Blue Sea International the administrator of Keydata Offshore Fund, in various claims by regulators, investors, and intermediaries
- XVII. (2010-11) Cayman Islands Counsel to the fund sponsor of Keydata Off shore Fund, in various claims by regulators, investors, and intermediaries
- XVIII. (2010-11) BVI Counsel to Germany based K-1 (Global Index, Invest funds) in various claims by investors and intermediaries.
- XIX. (2010-11) BVI Counsel to UK based Brandeaux property funds in various claims by investors.
- XX. (2008-11) Represented Saudi-based NCB Capital on restructuring their public funds domiciled in the BVI and the Cayman Islands.
- XXI. (2008-11) Represented New York based Feirstein Capital Management in the liquidation of their off shore fund domiciled in the BVI.

- XXII. (2008-11) Represented the following funds on restructuring and liquidation:
- a) Represented New York based Pequot Capital in the liquidation of their off shore fund domiciled in the BVI.
 - b) Advised in the liquidation of Andor Capital Funds domiciled in the BVI.
 - c) Advised in the liquidation of PM Capital Absolute Performance Fund domiciled in the BVI.
 - d) Represented Regan Fund Management Ltd., in the liquidation of their off shore fund domiciled in the BVI.
 - e) Advised in the restructuring of the Movie Portfolio Fund.
 - f) Advised in the restructuring of Greylock Global Opportunity Fund.
 - g) Advised in the restructuring of Integrated Multi-Strategy Fund Limited.
viii. Advised in the restructuring of Alfanar Europe, a Permal fund.
 - h) Advised in the re-domiciliation of Celtic Funds to Cyprus.
- XXIII. (2008-11) Represented Salford Capital Partners Inc. investing in the Balkans and CIS markets as BVI and Cayman Islands Counsel.
- XXIV. (2008-11) Represented TAIB Managed Funds Limited as BVI Counsel on the restructuring of certain closed-ended funds.

Structured Finance

- I. (2020) Advisor to NetApp on company-car leasing arrangements India-wide.
- II. (2005) Advised the Coffee Board of India on entering into derivative transactions in overseas commodities markets. to assist commodity farmers in India in offsetting price risks in certain commodities by formulating a risk management strategy that involved trading in derivatives in overseas commodities markets. The transaction also involved a review of the documentation of OTC derivatives (ISDA Master) as applicable in India to a sovereign entity.
- III. (2005) Advised Citibank India as India Counsel on the securitisation of secured home loan receivables totalling Rs.1 Billion.

IV. (2003-2006) Represented Citibank India as India Counsel in their commercial asset leasing transactions with reputed public sector companies in India, including advising on revenue implications on asset leasing activities in various states across India.

V. (2003-2006) Structured transactions (with an emphasis on credit administration and risk management using synthetic leasing and innovative financial instruments) involving large corporate houses for Citibank India.

Tax and Regulatory

- I. (2020) Advised Carraro on MSME regulatory matters concerning their operations in India.
 - II. (2020) Advised Schaffner Deutschland GmbH on their inter-company arrangements with India incorporated entities.
 - III. (2008-11) Worked with the Big-4 accounting firms on tax and regulatory matters involving the BVI and Cayman Islands.
 - IV. (2012-14) As in-house counsel at Facebook:
 - a) Responsible for identifying, strategising and managing tax, regulatory, WTO related and brand-protection related litigation for Diageo India.
 - b) Advised Facebook on transfer-pricing margins on Facebook inter-company agreements for acceptance by Indian Income Tax authorities; work with tax counsel in successfully responding to investigations and requests for information by service tax and income tax authorities
 - c) Advise Facebook Revenue on mitigating withholding tax issues on payments from China and Vietnam
 - d) Advised Facebook on new BIR Circulars affecting the Internet industry and work with external counsel and tax teams to determine risks and devise effective mitigation strategies in Philippines
 - e) Responsible for managing all tax litigation with tax and litigation counsel for the entire Facebook APAC region.
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Banking & Finance

- I. (2017) Advised UOB, Singapore on the launch of Business Banking in India.

- II. (2008-2011) Represented ICICI Bank on its off shore transactions in the BVI, Cayman Islands and Cyprus
 - III. (2012) Working JP Morgan Chase Bank on implementing a rupee payment arrangement for local customers in India and successfully ported to Greater China for Facebook, billed from an overseas entity involving the first implementation of transparent local currency payments on a \$ denominated invoice in the context of a partially-convertible currency.
 - IV. (2008-2011) Represented Binani Cements on off shore banking transactions involving the BVI.
 - V. (2006) Advised Canara Bank in relation to setting-up and structuring an online payment system for fund transfer by the public within and outside India.
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Capital Markets

- I. (2016) Represented Zomato International together with Morgan Stanley on a proposed international issuance.
 - II. (2006) Regulatory Counsel to GMR Infrastructure IPO worth Rs. 4 billion.
 - III. (2006) Regulatory and Lead Manager's Counsel to rights issues of ING Vysya Bank worth Rs. 3 billion.
 - IV. (2005) Advised Infosys Technologies Limited on their Sponsored Secondary ADS Offering on NASDAQ- the first offering of its kind from India.
 - V. (2003-2006) Regulatory Counsel to Kotak Mahindra on investments in money market instruments, inter-scheme fund transfers and on investments prior to the winding-up of its venture capital arm.
 - VI. (2004-06) Created a restructuring plan involving merger, de-merger, and an initial public offering for GMR International.
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Joint Ventures

- I. (2008) Represented Diageo Plc. as international counsel in their joint-venture with Radico Khaitan Limited, India's second largest drinks manufacturer.

Contact

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